



# *the* HOME *front*

*Your local realtor newsletter*

MARCH 2016

VOLUME 1 ~ ISSUE 3

## YOU DON'T WANT TO MISS OUR SPECTACULAR GRAND OPENING!!

On Friday, April 1st the Platinum Group, located at 116 E. 11th St, would like to celebrate with you! We would like to begin by sharing our moment with you at the Ribbon Cutting Ceremony and Brick Presentation at 4:00 pm. The day will continue with drawings every 30 minutes and our grand prize drawing will be held at 9:00 pm. You can win a free 30 minute plane ride over Ellis County, gifts, and giveaways! Gellas will host a beer garden and center stage will be a live band to entertain you. Try your luck at karaoke hosted by Hays Community Theatre with prizes for winners! Be sure to mark this date on your calendar, you cant miss our huge party extravaganza!



**SAVE THE DATE**  
**APRIL 1st, 2016**

### SCHEDULE OF EVENTS FOR THE DAY

4:00 pm	Ribbon Cutting & Brick Presentation
5-7:00 pm	Karoke (Provided by HCT)
TBA	Beer Garden Opens
5-9:00 pm	Register to Win (Drawing Held Every 30 Minutes)
7:30-9:30 pm	Live Band
9:00 pm	Grand Prize Drawing

FREE GIVEAWAYS THROUGHOUT THE EVENING

# GRAND OPENING

### OTHER UPCOMING EVENTS

MARCH 17-19th– Special Olympics

APRIL 1st– Art Reception at Hays Art Council 7-9:00 pm

APRIL 2nd– Brews on the Bricks Craft Beer Festival 11 am- 5:00 pm

APRIL 15th– The Taste 6-9:00 pm

## ~~FEATURE PERSON OF THE MONTH~~

**Sara Bloom** is the Executive Director of Downtown Hays Development Corporation. She has been in the position for just over one year. Bloom is a graduate of Fort Hays State University. Her past boasts a background in marketing, journalism, and graphic design. All of those skills are useful in her current role. As the director of Downtown Hays she hopes to continue the organizations tradition of hosting great events to bring awareness to the area. DHDC's office has recently moved Downtown to 109 E 11th and the new location will improve connection with downtown merchants as well as local and out of town patrons, provide an avenue to focus on development opportunities, and give the organization room for growth.



10979 KS, HAYS  
116 E. 11th St.  
PLATINUM GROUP

## ABSORPTION RATE

*Absorption Rate is defined as the rate at which available homes are sold in a specific real estate market during a given time period. It is calculated by dividing the total number of available homes by the number of sales in a given time. The absorption rate for the city of Hays in the month of December was 14.4, which means we have an 14 month supply of homes to sell. An absorption rate over 6 months indicates a buyer's market, and a rate less than 6 months indicates a seller's market. We are currently experiencing a buyers market in Hays, although the absorption rate can be different for specific price ranges within the market. If you would like to know what the absorption rate is for your price range, feel free to give a professional Real Estate Advisor at Platinum Group a call and we will be happy to assist you!*